

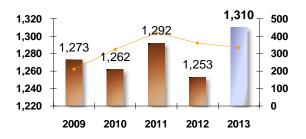
# CODELCO AT A GLANCE SEPTEMBER 301H, 2013

- Copper Production increased 4.5% up to September 30, 2013 compared to the same period of 2012 mainly due to the addition of the new production coming from Anglo American Sur.
- Revenues decreased 5.4% while LME Average Copper Price decreased 7.3% for the first nine months of 2013 compared to the same period
  of 2012
- Cash cost increased 5.4% for the first nine months of 2013 compared to 2012 principally due to lower by-product credit.

## PRODUCTION ENDED SEPTEMBER 30<sup>TH</sup>, 2013:

### 1,310 thousands mtf of Copper 16.2 thousand tons of Molybdenum 1.6 tons of Gold\* 195 tons of Silver\*

### COOPER PRODUCTION\* ('000 tonnes) & PRICE (USc/lb)



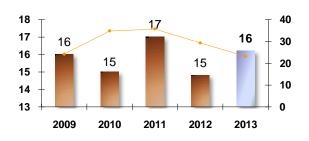
<sup>\*</sup>Includes El Abra and Anglo American Sur shares

### **FINANCIAL HIGHLIGHTS**

(dollars in millions, except for share figures)	30 SEP	30 SEP	Change
	2013	2012	13/12
Copper Production* ('000 mtf)	1,310	1,253	4.5%
Cash Cost (US¢/pound)	165.2	156.7	5.4%
LME Copper Price (US¢/pound)	334.7	361.2	(7.3)%
Revenues	10,901	11,524	(5.4)%
Gross Profit	2,866	4,124	(30.5)%
Gross Margin	26.3%	35.8%	(26.5)%
Adjusted EBITDA	4,194	8,436	(50.3)%
Adjusted EBITDA Margin	38.5%	73.2%	(47.4)%
Net Interest Expense	215	314	(31.5)%
Capex	3,166	2,700	17.3%
Financial Debt**	11,218	10,959	2.4%
Net Financial Debt***	10,285	8,433	22.0%

<sup>\*</sup>Includes El Abra and Anglo American Sur shares of production relative to Codelco

### MOLY PRODUCTION ('000 tonnes) & PRICE (US\$/Kg)



### **CREDIT RATING**

	Local	Foreign	Outlook
Moody's		A1	Negative
Standard & Poor's		AA-	Stable
Fitch	AAA	A+	Stable
Feller Rate	AAA		Stable
DRRS		Δ	Stable

HEADQUARTERS:
1270 Huérfanos St.

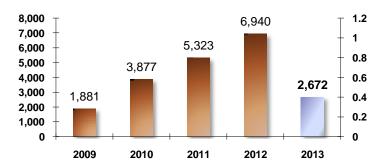
Santiago, Chile

Director of Investor Relations (56-2) 392 2337

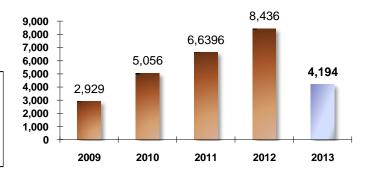
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#### PRE-TAX PROFIT (US\$ mn)



### EBITDA (US\$ mn)



<sup>\*</sup> Gold and Silver contained in anodic slimes

<sup>\*\*</sup>Net of swaps effects and leasing and includes the loan from Mitsui, non-recourse to Codelco, to execute the Anglo American Sur Option

<sup>\*\*\*</sup>Net of cash and cash equivalents



### **COPPER RESOURCES**

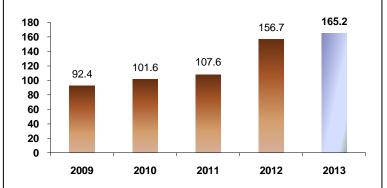
CODELCO has mineral resources for at least the next 70 years, at current production rate

	TOTAL MINI Mineral	ERAL RESOURCES* ( Ore Grade (%)	mn of tonnes) Copper
Chuquicamata	2,498	0.66	16.6
Radomiro Tomic	3,733	0.44	16.5
MMH	958	0.84	8.0
Salvador	1,645	0.49	8.1
Andina	6,013	0.76	45.6
El Teniente	4,235	0.83	35.2
Gabriela Mistral	550	0.37	2.0
·			<u> </u>
CODELCO	19,631	0.67	131.9

<sup>\*</sup>Mineral resources include mineral stock plus broken material

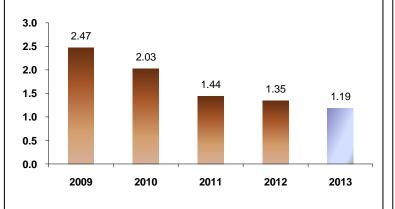
### **DIRECT CASH COSTS (C1)**

CODELCO direct cash cost (C1) increased by 5.4% for September 30<sup>th</sup>, 2013 compared to same period of 2012, mainly due to lower by-product credits.



## **ACCIDENTS**

During the first nine months of 2012, the Company reduced the ratio of accidents with lost time/millions of worked hours by 11.9%, showing a sustainable reduction in the accident rate record. The Corporation regretted 4 fatal accidents during 2013.



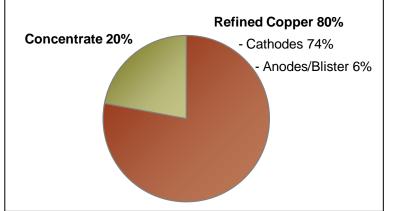
## **SALES BREAKDOWN BY PRODUCT**

Total sales decreased 5%: copper sales 3%, molybdenum 12%, and other products 38% to September 30<sup>th</sup>, 2013 compared to same period 2012

	US\$ millions	%
Copper	10,128	92.9
Molybdenum	378	3.5
Other Products (anodic slimes, sulfuric acid, etc.)	395	3.6
Total	10,901	100

## **COPPER SALES BREAKDOWN (mtf)**

During the first nine months of 2013, CODELCO reduced refined production against the concentrate one compared to the same period of 2012 due to scheduled maintenance in refineries.



# **SALES BREAKDOWN BY REGION (mtf)**

China keeps being CODELCO's most important market. Due to European crisis, its share has decreased from 18% to 15%, increasing South America and China shares.

