Key performance indicators

(US\$ million)	2012	2013	2014	2015	2016
• Sales	15,860	14,956	13,827	11,694	11,537
Consolidated pre-tax profit	7,805	3,889	3,033	-2,191	435(1)
• Codelco pre-tax profit	7,464	3,813	3,046	-1,357	500 ⁽²⁾
• Treasury Payments	3,177	2,856	2,234	1,088	942
• Investments	4,093	4,178	3,364	3,343	2,738
• Total Assets	31,660	33,355	35,257	33,305	33,403
• Total Liabilities	19,481	20,948	23,731	23,572	23,512
• Equity	12,179	12,408	11,526	9,733	9,890
• Fixed assets incorporation	3,687	4,437	3,800	4,261	3,015
Copper Production (Thousands of fine metric tons) (3)	1,758	1,792	1,841	1,891	1,827
Direct employment (as of December 31))				
• Own employees	19,019	19,242	19,073	19,117	18,605
• Contractors, operations & services companies (*)	28,360	26,523	26,562	23,098	21,357
 Contractors, investment companies (*) 	27,347	21,214	18,778	23,250	25,741
Copper price (c/lb) (LME cathodes grade A)	360,6	332,1	311,3	249,2	220,6

On the basis of the Consolidated Financial Statements and under the International Financial Reporting Standards (IFRS).

⁽¹⁾ As of December 31, 2016 and 2015, including write-offs and impairments for US\$ 157 and US\$ 3,217 million, respectively. Minority interests for US\$ 58 and US\$ 836 million, respectively. 2) As of December 31, 2016 and 2015, including write-offs and impairments for US\$ 131 and US\$ 2,431 million, respectively.

⁽³⁾ Includes Codelico's stake in El Abra and in Anglo American Sur

(*) They provide services under a subcontracting regime (Law No. 20,123). Since 2012, Codelco measures contractors participation with the Full Time Equivalent (FTE) indicator.

Codelco 2016



We operate eight work centers

located between the Antofagasta Region and the Libertador General Bernardo O'Higgins Region; our Head Office is located in Santiago de Chile.

> **US\$ 500** million of pre-tax profit

US\$ 9.890 million equity

of large-scale mining

1.827 thousands of fine copper production

18.605 own workforce

US\$ 11.537 million sales

US\$ 2.738 million investments