

# The return-maximizing blend of reusable items/services with stochastic demand and providers with price differentials

Saga to “Optimizing delivery costs by establishing a new fleet size under stochastic demand” and “Minimizing cost of calls to wireless phones under Calling Party Pays”

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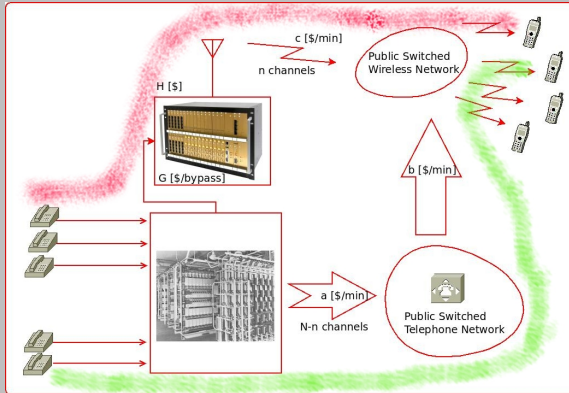
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## Context

### Regulatory framework

- Legally binding: form Receiving Calling Party Pays to Calling Party Pays
- Differential of prices: High fixed cost & Low Op. Cost vs. Low fixed cost & igh Op. Cost
- Civil suits due to bypassing

# Available bypass technology



## Main Goal

- Reduce costs without losing outbound calls.
- Include transient effects.

## Method of solution

### Already done

- Infinite population and stationary.
- Finite population and stationary.

### Finite population and Transient

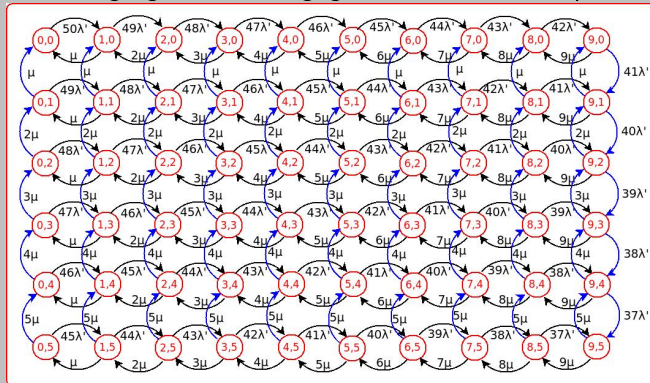
## Analogies and assumptions

- Already existing (old trucks) with high operation costs. (Fixed to mobile costs)
- New fleet of trucks to buy: low operation costs, but non negligible purchase cost. (Mobile to Mobile costs)
- Both operationally equivalent trucks (new and old). (Same QoS as in Mobile traffic)
- Finite number of drivers follow an availability hourly-profile. (Like calling agents from a finite population)

# Modelling calls to mobile (1)

Only to-mobile-calls and finite number of calling agents

Full states transition diagram for 9 bypasses, 5 overflow channels, 50 calling agents and negligible traffic to fixed phones.



## Non stationary case

In general, from the transition diagram:

$$p_{i,j}(t + \Delta t) - p_{i,j}(t) = ((i+1) \cdot \mu \cdot p_{i+1,j} + (j+1) \cdot \mu \cdot p_{i,j+1} + A_{i,j} \cdot p_{i-1,j} - p_{i,j} \cdot (j \cdot \mu + B_{i,j} + i \cdot \mu)) \Delta t$$

where

$$A_{i,j} = \{K - (i+j-1)\} \cdot \alpha$$

$$B_{i,j} = \{K - (i+j)\} \cdot \alpha$$

(and  $K = 50$ ).



## Non stationary case

And the matrix equation resulting from all the possible states is:

$$\frac{dp}{dt} = Qp$$

where  $p$  stores all the transient states probabilities, and  $Q$  is a matrix that holds the coefficients of the linear equations already shown.  $Q$  can be any time function in which case the analytic solution is:

$$p(t) = e^{\int_0^t Q(\tau) d\tau} p(0)$$

And if time is discretized  $Q(t)$  can be assumed as constant values changing at each time-step.

# Mathematical Modelling

With  $m$  overflow channels,  $n$  bypass channels,  $K_h$  calling agents just to-mobile calls, the expected cost is:

$$C(n, m) = D \cdot L \cdot \left\{ \sum_{h=1}^{h=1440} \sum_{i=0}^{i=n} \sum_{j=0}^{j=m} (i \cdot V_{1h} + j \cdot V_{2h}) \cdot p(i, j, E_h, n, m, k_h) \right\} + n \cdot C_n + m \cdot C_m + Cl,$$

where

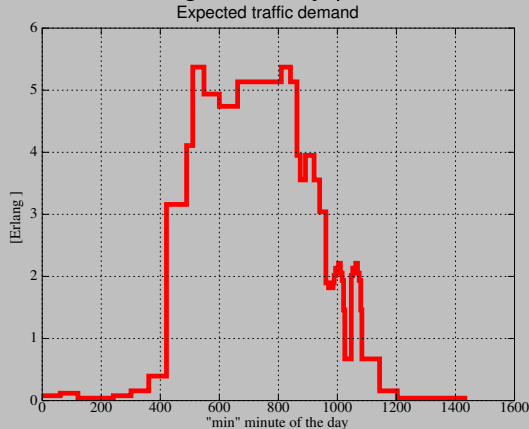
$$L = \sum_{l=1}^{l=T} \left( \frac{1-b}{1+r} \right)^{l-1}$$

The expected traffic for one day of operation is,

$$T(n, m) = \frac{1}{60} \sum_{h=1}^{h=1440} \sum_{i=0}^{i=n} \sum_{j=0}^{j=m} (i+j) \cdot p_m(i, j, E_h, n, m, k_h).$$

# Input parameters (1)

With constant service rate and constant arrival call rate, but varying size of the population for one day, the expected demanded traffic assuming stationary probabilities is :



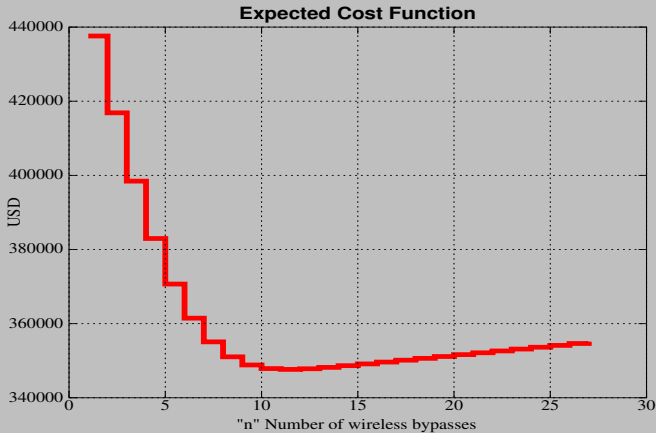
## Input parameters (3)

### Main components

- Horizon (T): 24 months, (Extend)
- Working Days per month (D): 22 (Adjust)
- Actualization rate (r): 0.4% per month (Adjust)
- Tariff Reduction rate (b): 0.3% per month (Adjust)
- Finite and hourly-dependent number of calling agents (Adjust)
- Rates: (Adjust)
  - Day, land to mobile: 153.0 CLP/min
  - Night, land to mobile: 92.5 CLP/min
  - All day, mobile to mobile: 47.2 CLP/min
- $C_{MFB}$ :  $240 \cdot 10^3$  CLP (Adjust)

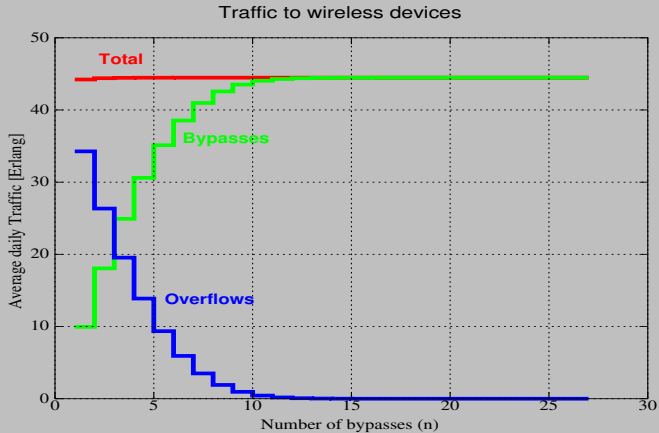
# Optimization Example

Simplified model: Poisson in-frame homogeneous



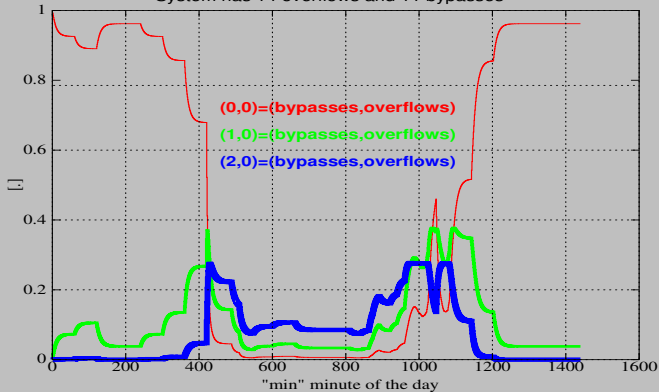
# Optimization Example

Simplified model: Poisson in-frame homogeneous



# Probabilites

Probabilities for the first 3 states.  
System has 14 overflows and 11 bypasses



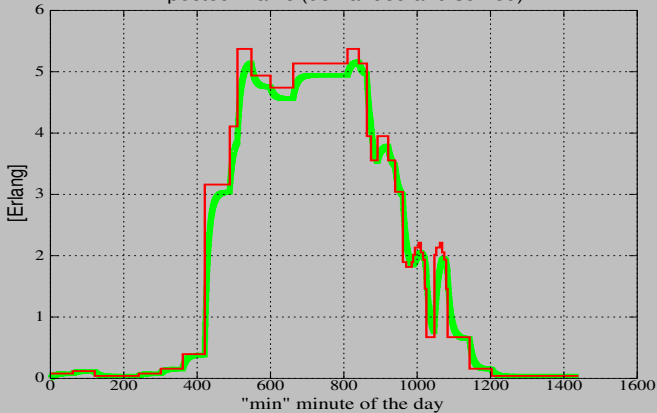
## Existing 14 Overflow lines

- Analytical model:
  - Optimum number of bypass: 11
    - Savings: 0.12 million USD
    - Optimum Cost: 0.348 million USD
    - Fast ROI



# Traffic Profiles

Transient analysis shows the difference (green is transient):  
Expected Traffic (demanded and served)



## Research follow-up

- Adjust values to other industries
- Three state variable model
- Design for Multicompany outsourcer
- Find criterion for simplifications
- Extend to other distributions of probability